



Kootenay Zone Race Accommodation and Services Proposal

Whether you are experienced with racing at Panorama Mountain Village or are visiting for the first time, we look forward to welcoming you for the Kootenay Zone Race.

Panorama Mountain Village is committed to setting the standard for ski racing in North America. The mountain, snow conditions, and infrastructure at Panorama provide a hassle free race environment so you can spend your energy on delivering the best athletic performances.

Panorama provides a number of complimentary services which help make race events like the Kootenay Zone Race a success. By booking your lodging directly with Panorama Mountain Village you are supporting this race event.

You will notice a change to the format of this year's race accommodation package. This simplified package focuses on the three root components of racing at Panorama:

- 1. Accommodation page 2
- 2. Lift Tickets page 3

Each of these components can now be purchased individually, creating drastically simplified booking, invoicing, and reconciliation processes.

Important Dates

Saturday January 10, 2009	Race Day
Sunday January 11, 2009	Race Day

Thank you for your continued support of Panorama Mountain Village.

Best of luck,

A handwritten signature in black ink that reads "R. Stimming". The signature is stylized with a long horizontal stroke at the end.

Ryan Stimming
Sales Supervisor
Panorama Mountain Village



ACCOMMODATION

The below accommodation rates are available for guests visiting Panorama Mountain Village for the Kootenay Zone Race. These rates will be available for stays from January 9-11, 2009

Please Call 1-866-601-7386 and mention your participation in the Kootenay Zone Race to receive the below rates.

Your accommodation booking includes:

- Access to the Pine Inn gym which features a selection of free-weights and exercise machines.
- Use of the Panorama Springs hot pools facility.
- Access to tuning space

Please visit www.panoramaresort.com for complete lodging descriptions and village maps.

Lodging Rates:

Choose an accommodation size and level that meets the needs of your athletes and support team. Keep in mind common bed configurations, especially if sharing beds is not permitted among your group.

Premium

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Studio	(Queen, pull-out)	Four	\$117.79
One Bedroom	(Split king, pull-out)	Four	\$156.78
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$224.88
Three Bedroom	(Split king, queen and 2 singles, pull-out)	Eight	\$293.89

Gold Townhouse

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
One Bedroom	(Split king, pull-out)	Four	\$148.26
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$213.52
Three Bedroom	(Split king, queen and 2 singles, pull-out)	Eight	\$278.27

Gold Condo

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Studio	(Queen, pull-out)	Four	\$112.11
One Bedroom	(Split king, pull-out)	Four	\$138.75
Two Bedroom	(Split king, queen or 2 singles, pull-out)	Six	\$202.16

Bronze Standard Hotel

Unit Type	Common Bed Configurations	Max Occupancy	Rate per Night
Hotel Room	(2 X Queen)	Four	\$72.35

For reservations of **1 to 4 units** please contact our call centre at:

1-866-601-7386 (Kootenay Zone Race)

For reservations of **5 or more units** please complete pages 4 and 5 and return to Claire Henshaw:

250-341-4199 (fax) or chenshaw@intrawest.com

LIFT TICKETS

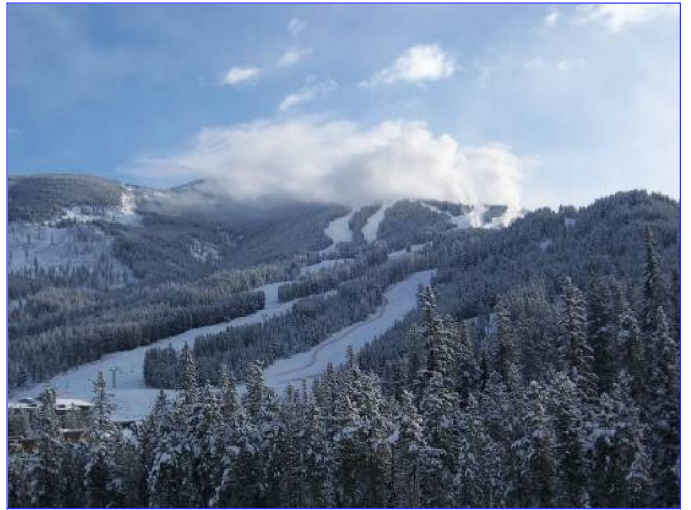
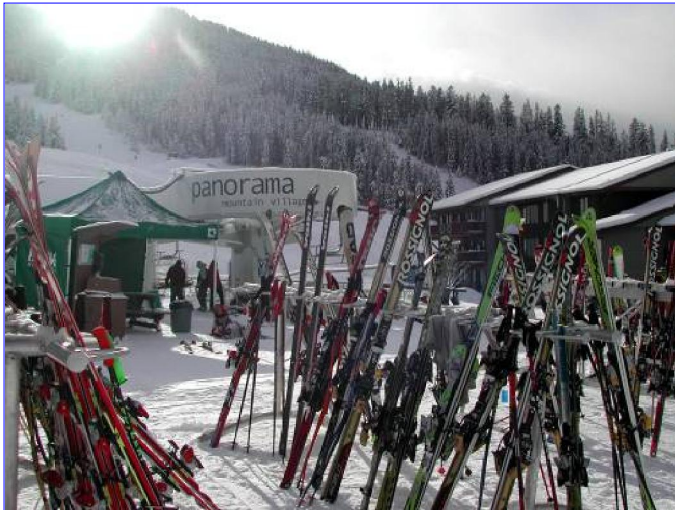
If you wish to use the hill prior to the race dates. Discounted lift tickets will be available at the Ticket Office desk in Ski Tip Lodge. The following rates apply to all registered athletes.

Ticket Type	1-day
Adult (19 +)	\$55
Youth(13-18)	\$46
Junior (6-12)	\$22
Child (0-5)	\$0

If you are not a registered athlete, our reservations team can add lift tickets to your reservation at time of booking for the following rates:

Ticket Type	1-day	2-day	3-day	4-day
Adult (19 +)	\$69	\$138	\$207	\$256
Youth(13-18)	\$58	\$116	\$174	\$212
Junior (6-12)	\$28	\$56	\$84	\$99
Child (0-5)	\$0	\$0	\$0	\$0

The Mile One high-speed quad runs from 9:00am – 4:00pm.



Kootenay Zone Race Team/CONTACT INFORMATION

Club Name: _____

Contact Person: _____

Address: _____

Phone: () _____ Office: () _____

Cell: () _____ Fax: () _____

E-mail Address: _____

PAYMENT

Cheque *Visa* *MasterCard* *Amex* *Electronic Fund Transfer*

Card Number: _____ Expiry Date _____

Cardholder's Name: _____

Signature: _____



Send to: 250-341-4199 (fax) or chenshaw@intrawest.com

Kootenay Zone Race - ACCOMMODATION BOOKING

Room #	Unit Level (Please circle)	Unit Type (Please circle)	Arrival Date	Departure Date	Full Name	A-Athlete C-Coach S-Support
1	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				
2	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				
3	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				
4	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				
5	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				
6	Premium	3-bedroom				
	Gold	2-bedroom				
	Bronze	1-bedroom				
		Studio				
		Hotel				

Send to: 250-341-4199 (fax) or chenshaw@intrawest.com

BASIC RESERVATION POLICY & PROCEDURES

TAX INFORMATION

All rates are subject to 5% GST. Accommodation is subject to 10% BC Hotel Tax. Rental of venues and equipment is subject to 7% PST.

GENERAL

1. All rates are net non-commissionable.
2. Rates are valid only for dates quoted and subject to change prior to receiving the confirmation deposit.
3. Room booking does not occur until the deposit is received. No verbal holds.
4. Special room requests are noted but not guaranteed.
5. Group "Express Check-In and Check-Out" service is available with a credit card provided prior to arrival. If no credit card is provided prior to arrival, the guest will be requested to present one upon check-in.
6. Guests are responsible for any damages incurred to their unit or Panorama property during their stay.
7. All rooms and public areas in lodging buildings are non-smoking. If caught smoking in any of these areas, there will be a \$200 fine.

DEPOSITS & PAYMENTS

1. A detailed invoice and confirmation letter will be sent once booking forms and or deposit has been received.
2. 20% of the estimated accommodation or package total, is required as a non-refundable deposit to confirm the reservation.
3. The total balance of accommodation or package is due 14 days prior to arrival.
4. There are no refunds on payments unless there has been an overpayment.
5. Accommodations and venue space must be confirmed with final payment 30 days prior to arrival. The above may be moved or cancelled without notice if the final payment is not received.
6. Additional accommodation booked within 30 days of arrival is subject to availability.

ROOM RELEASES & CANCELLATIONS

1. Any releases and cancellations within 14 days of arrival will be charged the full room or package rate.
2. Cancellations received within 14 days prior to arrival will result in forfeiture of all deposits and payments made.
3. Cancellations received before 14 days prior to arrival will result in forfeiture of only the deposit.
4. All reservations are non-refundable with exception to illness in which case medical certificates will be required.

GROUP DETAILS & REQUIREMENTS

1. An accurate and detailed itinerary and rooming list with any special requirements must be provided to your Panorama Group Sales Coordinator 30 days prior to arrival.
2. A phone call is requested one day prior to arrival to reconfirm details.